

EU-Ukraine Solidarity Lanes Business Matchmaking Platform

*Coordinator of EEN-Ukraine
Fesenko Olena*

EEN-Ukraine took part in development of the **Solidarity platform** and now administers this platform

At this moment on platform are registered more than

In total >450 SMEs



Participant's Profile

TA

Test Account
company name

[View organization profile](#)

[Request meeting](#)

Type of entity

Cargo owner
Carrier (IWT)
Carrier (Road)
Carrier (Maritime)
Logistics organizer

Export experiences from Ukraine

< 5 Years

Countries of Activity

Germany

Transport logistic offered

Bulk
Tank
Pallets
Container
Refrigerated
Special cargo (oversized)

Special cargo (dangerous goods)

Cargo type experience

Oil
Ores
Wood
Grain
Other
Fertilizers

Close

Ukraine Solidarity Lanes Business Matchmaking Platform
Home
Participants
Marketplace
Live Chat
Meetings
Messages

C

company name

About

Full-Service-Logistics Provider with a global partnership network. Specialist in complex logistics solution for general goods, household goods, time and temperature sensitive shipments, valuable shipments, dangerous goods and radioactive materials.

MARKET SECTORS

Transport

UKRAINIAN PRODUCTS

Oil
Ores
Grain
Fertilizers
Food products

Representatives

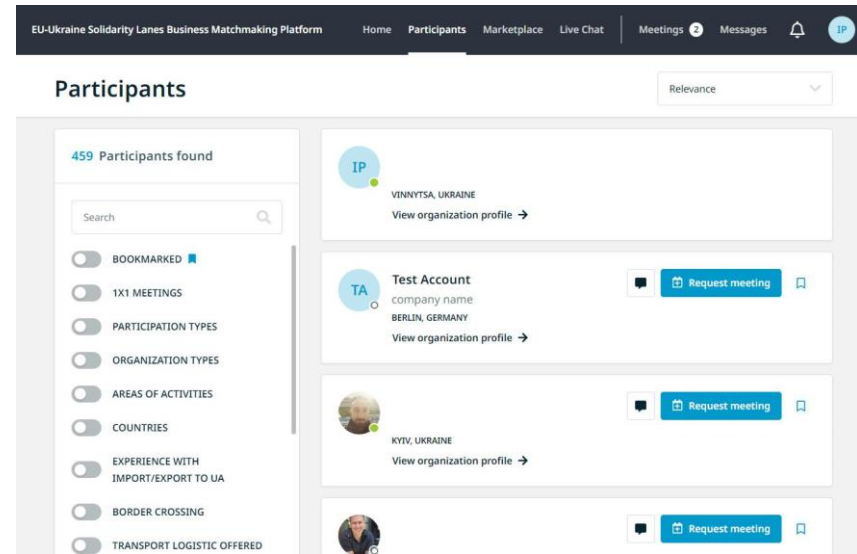
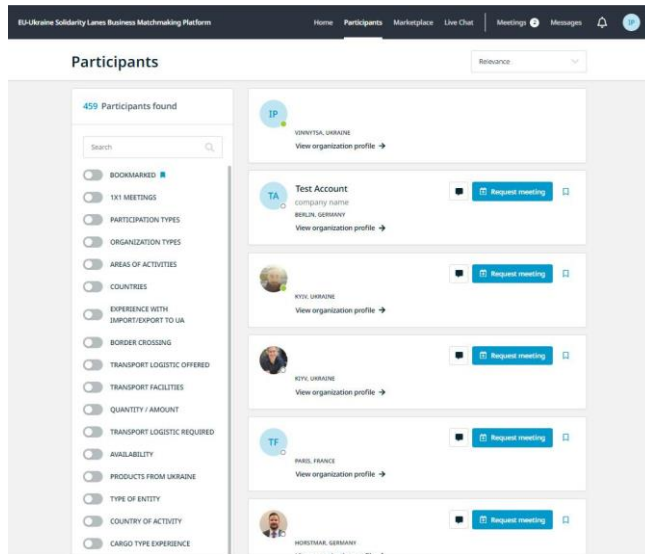
TA

Test Account

[Request meeting](#)

PROFILE VISITS

32



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The main goals of the **EU-Ukraine Solidarity Lanes Action Plan** are:

1

identify new logistics chains
for the export and import of
products and materials
from/to Ukraine;



2

find new partners
for logistics and
international
trade;



3

share insights on solutions and initiatives to
rethink logistics and supply chains, adapt
infrastructure and get the right equipment
and machinery to the right place.

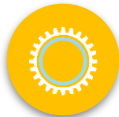




The platform focuses on the following **sectors**:



logistics industry



production and
recycling



export and import
of agricultural
products

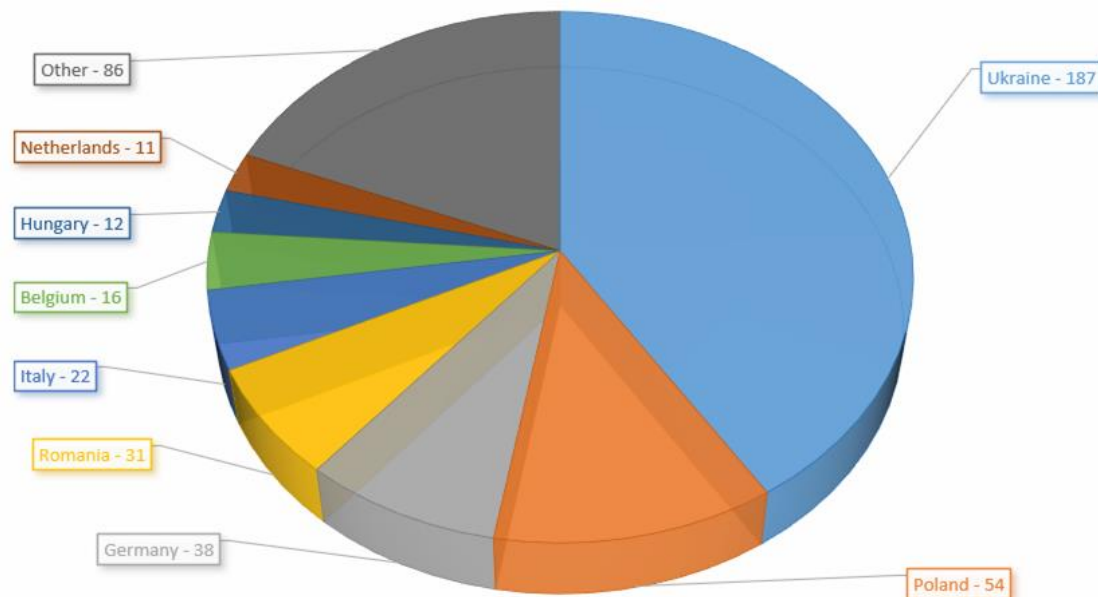


export and import
of food products

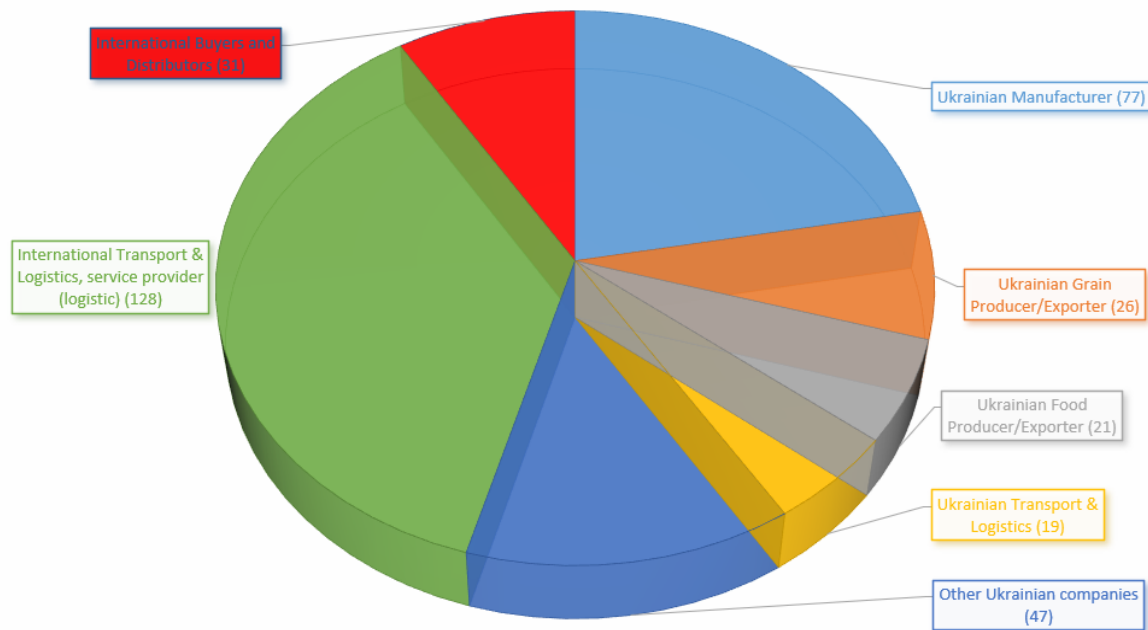


export and import
of diesel and raw
materials

EU-Ukraine Solidarity Lanes Business Matchmaking Platform Participants



Distribution by types of clients on the **Solidarity** platform



Formula for success





Our plant to make platform successful

1. To Involve more international Buyers - need help in organizing a promotional campaign at European level.
2. To stimulate the process of appointing business meetings and increasing business activity on the platform.
3. To prepare of step-by-step instructions "How to use the platform".
4. To prepare of promotional videos about the platform.
5. To organize of pitching matchmaking days for Ukrainian producers and European logistics companies for stimulation future cooperation.

Important information



Website of EEN-Ukraine
<http://www.iop.kiev.ua/~een/index.html>



Website EEN EU
<https://een.ec.europa.eu/>



Youtube Chanel
<https://www.youtube.com/channel/UCXB6FrH5uElf7l1rg41qExA>



FB page
<https://www.facebook.com/EEN.Ukraine/>

Contact information

Website of the Solidarity Lanes Business Matchmaking Platform: <https://eu-ua-solidarity-lanes.seu.b2match.io>

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For general information on the implementation of the EU-UA Solidarity Lanes please refer to EU-UKRAINE-SOLIDARITY-LANES@ec.europa.eu

een.ec.europa.eu